

Introducing a revolutionary new way to track your quotes



The Corrient Qutoes Log is a web-based, centralized tool and repository for all your company's quotations and supporting documents. It is accessed through a secure login using current web browser software and is supported by common Microsoft technologies and industry standard databases. The look and feel of the system can be customized and features dynamic help pages, extensive reports and metrics to measure your teams and the profitability of your customers.

To try it out, contact us today!



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Value Add

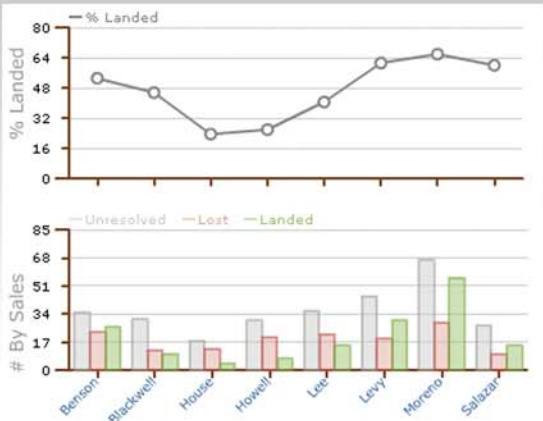
- ❖ Increase sales team accountability
- ❖ Increase profitable customer base
- ❖ Identify high and low performing customers

Benefits

- ❖ Streamlined quotes process
- ❖ Easy data access
- ❖ Rapid deployment
- ❖ Centralized data location
- ❖ Customer and team measurements
- ❖ Reduced paper usage

Product Highlights

- ❖ 100% web-based
- ❖ 24/7 accessibility
- ❖ Out-of-the-box reports
- ❖ Intuitive and easy to use
- ❖ Permissions based



Bid Date	Project	Bid Person
🕒 1/8/2008 12:00 AM	Hasbro	Mayer, Troy
🕒 1/8/2008 12:00 AM	General Dynamics	Hill, Derek
🕒 1/9/2008 12:00 AM	Plains All Amer. Pipeline	Hill, Derek
⚠️ 1/10/2008 12:00 AM	Washington Group	Mayer, Troy
⚠️ 1/10/2008 12:00 AM	DO-07890	Oravetz, Danelle
⚠️ 1/10/2008 12:00 AM	Molina Healthcare	Drake, Helen
⚠️ 1/10/2008 12:00 AM	Pacific Life	Hill, Derek
⚠️ 1/10/2008 12:00 AM	49'ers Stadium	House, Inside
🕒 1/11/2008 12:00 PM	Wesco International	Hill, Derek
🕒 1/11/2008 1:00 PM	D.R. Horton	Hill, Derek
🕒 1/11/2008 3:00 PM	Capital One Financial	Hill, Derek

Dashboard

- ❖ Dynamic graphs that provide a snapshot view of your business
- ❖ See customer, quotes, sales and revenue trends as they happen
- ❖ Determine customer trends before a problem occurs



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Bidboard

- ❖ Centralized location for your quotes team to view pending bids
- ❖ Status icons provide a visual for due dates
- ❖ Quickly determine project and ownership of a bid

	Landed	Lost	Closed	Open	Total	% Open	% Landed
January	14	7	6	27	54	50.0%	25.9%
February	13	18	4	21	56	37.5%	23.2%
March	21	19	6	17	63	27.0%	33.3%
April	16	11	2	31	60	51.7%	26.7%
May	16	12	4	29	61	47.5%	26.2%
June	15	13	4	24	56	42.9%	26.8%
July	10	10	7	21	48	43.8%	20.8%
August	9	16	4	32	61	52.5%	14.8%
September	13	11	4	21	49	42.9%	26.5%
October	11	8	1	30	50	60.0%	22.0%
November	17	18	7	28	70	40.0%	24.3%
December	14	9	3	22	48	45.8%	29.2%
Total:	169	152	52	303	676	44.8%	25.0%
Ave:	14.1	12.7	4.3	25.3	56.3	44.8%	25.0%

Project	Sell	%GP	Status
American Express	\$97,567.00	2%	LOST
Energy East	\$85,693.00	16%	LANDED
Energy East	\$37,000.00	5%	CLOSED
Belk	\$29,085.00	8%	QUOTED
UST	\$154,319.00	18%	LANDED
Charming Shoppes	\$100,603.00	12%	CLOSED
The Reader's Digest Assoc.	\$148,214.00	18%	LOST
Whirlpool	\$68,966.00	12%	LANDED
Convergys	\$51,465.00	11%	QUOTED
Pall	\$18,225.00	12%	LOST
American Financial Grp.	\$36,693.00	3%	LANDED

Reports

- ❖ Out-of-the-box reports to get detailed views of your quotes data
- ❖ Track quote trends with monthly, yearly and summary data reports
- ❖ Email, export to Excel or print any of the reports

Quotes

- ❖ View, sort and filter your historical quote data
- ❖ Easy search feature finds all relevant data
- ❖ Color-coded status indicators